



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Lori White, Superintendent  
Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #11-0062 FOR BACKHOE LOADER**

Bids to provide a 'Backhoe Loader' were received from five vendors on April 21, 2011. The bid of Trekker Tractor was the best low bid meeting the advertised specifications. This bid is for a one-time purchase. The funds for this purchase are contained in the capital budget of the Facilities Services Department.

**Requested by:**  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 05-31-11

**Fiscal Impact:**

Not to exceed  
\$53,065.00

**Funding:**

Capital

**Recommended Motion:** That the bid of Trekker Tractor to provide a 'Backhoe Loader' in the amount of \$53,065.00 be approved for award and purchase.

SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Backhoe Loader - Bid #11-0062

Opened April 21, 2011 at 2:00 p.m.

			Flagler Construction Equipment	Highland Tractor Co.	Nortrax, Inc.
Item	Code	Description			
1	7310T	310J Backhoe Loader		\$58,452.00	w/ cab w/out AC \$56,900.00
Standard Options					
2	0800	310J Standard Backhoe.		n/c	base
3	1085	John Deere PowerTech E 4.5L (276 Cu. In.). Engine Meets Tier 3 and Stage 111A Emissions (84 Net Peak hp).		n/c	base
4	1700	JDLINK Ultimate (with SIM 1), Includes 3 Years Service.		n/c	included in base
5	3085	Mechanical Front Wheel Drive (4wd) with Open Differential and Powershift Transmission		n/c	base
6	4771	Firestone 19.5L-24 Inch 10 PR (R4) Tubeless Rear & 305/70D16.5 NHSPR Traction Front, Sure Grip Lug Tires.		n/c	base
7	2025	Basic Canopy with Floormat and Headliner (ROPS)(FOPS).		n/c	base
8	8625	Single Battery, 150 Minute Reserve Capacity (950 CCA).		n/c	base
9	5070	Extendible Dipperstick, 5 Function Hydraulics, Standard Stabilizers with Cam Lock Reversible Pads.		\$7,448.00	\$3,800.00
10	5225	DEERE 2 Lever Controls.		n/c	base
11	7025	Loader with 2 Function Hydraulics – 1 Lever.		n/c	base
12	8410	Front Cover.		n/c	base
13	5400	Less Coupler.		n/c	base
14	5500	Less Backhoe Bucket with Bucket Pins.		n/c	base
15	7600	Less Loader Bucket with Pins for Buckets or Front Attachments.			base
Standard Options Total				\$7,448.00	\$60,700.00

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Item	Code	Description		
1	7310T	310J Backhoe Loader		
Standard Options				
2	0800	310J Standard Backhoe.		
3	1085	John Deere PowerTech E 4.5L (276 Cu. In.). Engine Meets Tier 3 and Stage 111A Emissions (84 Net Peak hp).		
4	1700	JDLINK Ultimate (with SIM 1), Includes 3 Years Service.		
5	3085	Mechanical Front Wheel Drive (4wd) with Open Differential and Powershift Transmission		
6	4771	Firestone 19.5L-24 Inch 10 PR (R4) Tubeless Rear & 305/70D16.5 NHSPR Traction Front, Sure Grip Lug Tires.		
7	2025	Basic Canopy with Floormat and Headliner (ROPS)(FOPS).		
8	8625	Single Battery, 150 Minute Reserve Capacity (950 CCA).		
9	5070	Extendible Dipperstick, 5 Function Hydraulics, Standard Stabilizers with Cam Lock Reversible Pads.		
10	5225	DEERE 2 Lever Controls.		
11	7025	Loader with 2 Function Hydraulics – 1 Lever.		
12	8410	Front Cover.		
13	5400	Less Coupler.		
14	5500	Less Backhoe Bucket with Bucket Pins.		
15	7600	Less Loader Bucket with Pins for Buckets or Front Attachments.		
Standard Options Total				

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			Flagler Construction Equipment	Highland Tractor Co.	Nortrax, Inc.
Item	Code	Description			
310J Backhoe Loader - Continued					
		Additional Standard Option			2085 - Ultimate Cab & Air, includes ride control, tilt wheel AM/FM WB radio, air suspension seat \$2,400.00
		Additional Standard Option			5285 - Pilot Backhoe Controls \$1,275.00
Additional Standard Option Total					\$3,675.00
Dealer Attachments					
16	AT192008	BKH Pin-on Bucket 24 Inch (610 mm) Heavy Duty 7.5 Cu. Ft. (0.21 Cu. M.).		\$1,179.00	included above
17	AT330850	Auxilliary Loader Hydraulics and Linkage Kit.		\$2,602.00	\$1,425.00
18	Pemberton	Quick Coupler Brush Grapple.		\$8,736.00	\$9,150.00
19	Pemberton	Quick Coupler 1.13 Yd. Bucket with Edge.		\$3,500.00	\$3,800.00
20	Pemberton	Quick Coupler.		\$2,300.00	\$2,390.00
Dealer Attachments Total				\$18,317.00	\$16,765.00
Other Charges					
21	Extended Warranty			60 month/5000 hour powertrain EPG warranty \$975.00	see attached
Other Charges Total					see attached
Indicate Standard Warranty:				Through 10/30/2011	12 months
If the equipment bid is used, how many hours of operation are on the unit:				15	new
Specify earliest delivery schedule: Number of weeks after receipt of Purchase Order.				6	9

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			Ring Power Corporation	<b>Trekker Tractor</b>
Item	Code	Description		
310J Backhoe Loader - Continued				
		Additional Standard Option		
		Additional Standard Option		
Additional Standard Option Total				
Dealer Attachments				
16	AT192008	BKH Pin-on Bucket 24 Inch (610 mm) Heavy Duty 7.5 Cu. Ft. (0.21 Cu. M.).		
17	AT330850	Auxilliary Loader Hydraulics and Linkage Kit.		
18	Pemberton	Quick Coupler Brush Grapple.		
19	Pemberton	Quick Coupler 1.13 Yd. Bucket with Edge.		
20	Pemberton	Quick Coupler.		
Dealer Attachments Total				
Other Charges				
21	Extended Warranty			
Other Charges Total				
Indicate Standard Warranty:				
If the equipment bid is used, how many hours of operation are on the unit:				
Specify earliest delivery schedule: Number of weeks after receipt of Purchase Order.				

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Tabulation for Backhoe Loader - Bid #11-0062

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			Flagler Construction Equipment	Highland Tractor Co.	Nortrax, Inc.
Item	Code	Description			
Alternate					
22			BL70 - Volvo BL70 Backhoe Loader \$79,677.00		
Standard Options					
23			Please review the Flagler CE pricing and specification page included with this bid for details of what is included in the selling price of \$79,677.00		
24					
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Opened April 21, 2011 at 2:00 p.m.

			Ring Power Corporation	Trekker Tractor
Item	Code	Description		
Alternate				
22			291-9210 - 420E Caterpillar Backhoe Loader	<b>Case 580 N \$ 42,100.00</b>
Standard Options				
23			298-5938 - 93HP, 4WD Powertrain	<b>Case 580 N \$ 42,100.00</b>
24			225-7995 - Caterpillar Product Link 321 SR	<b>Case 445T/M3 no charge</b>
25			282-3854 - Firestone 4WD Bias Tires	Titan System/3 yr service \$1,200.00
26			294-4944 - ROPS Canopy	<b>4x4 Powershift Transmission \$13,463.00</b>
27			297-0171 - Extendable Stick	<b>Goodyear 19.5L-24 Rear/12x16.5 Front \$145.00</b>
28			297-1827 - Backhoe 5 Functions Hydraulics	<b>Deluxe OPEN ROPS w/ Mats, Windshield \$660.00</b>
29			317-1462 - Multi-Purpose Loader Hydraulics	<b>Single Battery/850 CCA no charge</b>
30			252-9984 - 1,075 lbs. Front Counterweight	<b>Dual Lever Controls \$60.00</b>
31			9R-6007 - Flip-Over Stabilizer Pads	<b>Loader w/ 2 Function Hyd 1-l Lever standard</b>
32			211-4292 - Magnetic Mount Beacon	<b>Front Cover \$0.00</b>
33			216-0909 Vandalism Lock	<b>Less Coupler \$0.00</b>
34			270-3204 - Boom Ware Plate Group	<b>Less Backhoe Bkt w/ Bkt Pins \$0.00</b>
35			201-5562 connector lines	<b>Less Loader Bkt w/ Pins for Bkts \$0.00</b>

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			Flagler Construction Equipment	Highland Tractor Co.	Nortrax, Inc.
Item	Code	Description			
Alternate - Continued					
36					
Standard Options Total					
Dealer Attachments					
37			48" Volvo Coupler H/O Fork Kit \$2,467.00		
38			11390 - FFC Brush Grapple for Volvo Coupler \$4,417.00		
39					
40					
41					
Dealer Attachments Total					
Other Charges					
42	Extended Warranty		CAP56F 5 year/6000 Hour Machine Warr. \$4757.00		
Other Charges Total					
Indicate Standard Warranty:			1 year/unlimited hour governmental		
If the equipment bid is used, how many hours of operation are on the unit:			n/a		
Specify earliest delivery schedule: Number of weeks after receipt of Purchase Order.			12 to 16		



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			Ring Power Corporation	Trekker Tractor
Item	Code	Description		
Alternate - Continued				
36			196-4191 - Quick Disconnect Kit	<b>Extendable Dipper Stick, Rev Pads \$3,250.00</b>
Standard Options Total			\$69,369.00	\$60,878.00
Dealer Attachments				
37			251-1797 - Bucket-6P, 1.25 cu. yd. IT	<b>24" HD Bkt 7.5 cu. ft. \$1,022.00</b>
38			219-3387 - 24" 6.2 cu. ft. HD Bucket	<b>Auxilliary Loader Hyd &amp; Linkage \$1,027.00</b>
39			Pemberton - Quick Coupler, Caterpillar IT	<b>Quick Coupler Brush Grapple \$8,495.00</b>
40			Pemberton - Pemberton Brush Grapple	<b>Quick Coupler 1.13 yd. Bkt w/ Edge \$3,450.00</b>
41				<b>Quick Coupler \$2,300.00</b>
Dealer Attachments Total			\$16,726.00	\$16,294.00
Other Charges				
42	Extended Warranty		5 year/5000 hour Premier ESC	<b>3 year/3000 hour powertrain</b>
Other Charges Total			\$6,038.00	<b>\$593.00</b>
Indicate Standard Warranty:			12 months/total machine	<b>1 year full machine, 2nd year engine/2000 hours</b>
If the equipment bid is used, how many hours of operation are on the unit:			na	na
Specify earliest delivery schedule: Number of weeks after receipt of Purchase Order.			12	<b>90 days</b>

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Opened April 21, 2011 at 2:00 p.m.

	Flagler Construction Equipment	Highland Tractor Co.	Nortrax, Inc.
Service Contact Information - Within a 70-mile radius of the Facilities Services Department.			
Company	Flagler Construction Equipment	Highland Tractor Co.	Nortrax, Inc.
Contact Name	Frank Bodine, Tampa Branch Service Manager	Mike Taylor/Mark Gulick	Mark Young
Address	8418 Palm River Road	906 US Highway 301 North	6935 15th Street East Suite 101
	Tampa, FL 33619	*Palmetto, FL 34221	Sarasota, FL 34243
Phone	813-630-0077	941-722-3281	813-340-3535
Fax	813-630-2233	941-721-9073	813-653-4235
Trade-in Allowance for used equipment. All equipment to be traded in 'as is, where is'.			
43	1994 - Ford-New Holland 555D	\$3,500.00	\$0.00
44	Ford-New Holland 1910 - acquired in 1994	\$2,500.00	\$1,500.00
45	1998 - John Deere 4300 Tractor	\$5,000.00	\$4,000.00
46	2005 - Toro 4000D	\$8,000.00	\$1,000.00
47	2005 - John Deere 1600 Wide Area Front Mower	\$13,000.00	\$2,000.00
Trade-in Allowance Total		\$32,000.00	\$8,500.00
Notes		*General warranty-Ocala location. General service, extended warranty, out of warranty repairs-Palmetto location. Mobile service available for warranty & service.	
Contact	Donald A. D'Alessandro	Mark Gulick	Mark Young
Address	8418 Palm River Road	906 US Highway 301 North	6935 15th Street East Suite 101
	Tampa, FL 33619	Palmetto, FL 34221	Sarasota, FL 34243
Phone	813-630-0077	941-722-3281	813-340-3535
Fax	813-630-2233	941-721-9073	813-653-4235
Federal ID	260079832	591584452	364485436
Email	<a href="mailto:ddalessandro@flaglerce.com">ddalessandro@flaglerce.com</a>	<a href="mailto:mgulick@highlandtractor.com">mgulick@highlandtractor.com</a>	<a href="mailto:mark.young@nortrax.com">mark.young@nortrax.com</a>

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Opened April 21, 2011 at 2:00 p.m.

		Ring Power Corporation	<b>Trekker Tractor</b>
Service Contact Information - Within a 70-mile radius of the Facilities Services Department.			
Company		Ring Power Corporation	<b>Trekker Tractor</b>
Contact Name		Nathan Worley	<b>Lance Boutcher</b>
Address		7500 26th Court East	<b>1504 Tampa East Boulevard North East</b>
		Sarasota, FL 34243	<b>Tampa, FL 33619</b>
Phone		941-359-6058	<b>813-341-4646</b>
Fax		941-359-6001	<b>813-341-4647</b>
Trade-in Allowance for used equipment. All equipment to be traded in 'as is, where is'.			
43	1994 - Ford-New Holland 555D	\$4,000.00	<b>\$4,000.00</b>
44	Ford-New Holland 1910 - acquired in 1994	\$2,000.00	<b>\$2,500.00</b>
45	1998 - John Deere 4300 Tractor	\$1,500.00	<b>\$6,000.00</b>
46	2005 - Toro 4000D	\$1,750.00	<b>\$4,000.00</b>
47	2005 - John Deere 1600 Wide Area Front Mower	\$6,000.00	<b>\$7,000.00</b>
Trade-in Allowance Total		\$15,250.00	<b>\$23,500.00</b>
Notes			
Contact		Alan Thomas	<b>Lance Boutcher</b>
Address		10421 Fern Hill Drive	<b>1504 Tampa East Boulevard North East</b>
		Riverview, FL 33578	<b>Tampa, FL 33619</b>
Phone		813-671-3700	<b>813-341-4646</b>
Fax		813-672-6680	<b>813-341-4647</b>
Federal ID		590934246	<b>271755753</b>
Email		<a href="mailto:alan.thomas@ringpower.com">alan.thomas@ringpower.com</a>	<a href="mailto:lance.boutcher@trekkertractor.com">lance.boutcher@trekkertractor.com</a>
		Recorded by: Peggy Long	Witnessed by: Carol A. Lichon